



October 17, 2019

To: All Ventura Harbor Village Marina Tenants
From: Dave Werneburg, Marina Manager *Dave W.*
Re: 2020 Marina Slip Rates

The Board of Commissioners for the Ventura Port District approved an average 5% increase for slip fees commencing January 1, 2020. This is a very modest increase considering the last slip increase was in March 2015, also a 5% increase.

With the completion of the Ventura Harbor Village Marina Dock Replacement Project, our marina is essentially 100% commercially oriented, inclusive of Island Packers, commercial fishing vessels, three (3) dive boats and Just-4-Dreamers (electric boats, kayaks, paddle boards, etc.) The largest component, of course, is our commercial fishing fleet. All seasonal tenants are on a first-come-first-serve basis. The configuration of the Marina required some significant changes. While we added a number of new, larger slips, it was at the expense of some of our smaller slips. Our slip count went from 130 down to 100 useable slips. **Seasonal tenants would be well served to check in advance as to availability before making the trip to Ventura.** Fewer slips translates into fewer open slots.

Attachment 1 provides an overview of existing slip rates as well as the newly approved rates. The Marina is comprised of a combination of full time tenants and transient tenants. Seasonal tenants fall into a number of categories: seiners and light boats for the squid season, average 3 to 6 months, lobster, prawn and halibut fishermen 2-3 months. Such tenants pay a modest surcharge on top of the full time tenant rate. We occasionally will have commercial transient tenants on a weekly or daily basis. These rates do not include electrical usage, which will be added, as has been the practice in the past.

A significant number of slip assignments have been made to retain as many tenants as possible. Over the next week or two, you will receive a new advice detailing your specific slip assignment and the new slip fee effective January 1, 2020. Should you have any questions or need additional information, please do not hesitate to contact me.

Ventura Harbor Village Marina

10/07/19

Slip	Full Time Tenant	Current Rates since March 2015			Weekly \$4/ft	Daily \$1.50/ft
		Seasonal Transient 3-6				
30	11.06	331.80	12.72	381.57	120.00	45.00
35	11.06	387.10	12.72	445.17	140.00	52.00
40	11.06	442.40	12.72	508.76	160.00	60.00
45	11.06	497.70	12.72	572.36	180.00	67.00
48	11.34	544.32	13.04	625.97	192.00	72.00
55	12.06	663.30	13.87	762.80	220.00	82.00
60	12.06	723.60	13.87	832.14	240.00	90.00
65	12.06	783.90	13.87	901.49	260.00	97.00
70	12.06	844.20	13.87	970.83	280.00	105.00
80	12.06	964.80	13.87	1,109.52	320.00	120.00
90	12.11	1,089.90	13.93	1,253.39	360.00	135.00
100	13.05	1,305.00	15.01	1,500.75	400.00	150.00
160	13.98	2,236.80	16.08	2,572.32	640.00	240.00

Slip	Full Time Tenant	Proposed Rates - Avg. 5% Increase			Weekly \$4.30/ft	Daily \$1.65/ft
		Seasonal Transient 3-6 mos.				
30	11.61	348.39	13.35	400.65	129.00	50.00
35	11.61	406.46	13.35	467.42	150.50	58.00
40	11.61	464.52	13.35	534.20	172.00	66.00
45	11.61	522.59	13.35	600.97	193.50	74.00
48	11.91	571.54	13.69	657.27	206.40	80.00
55	12.66	696.47	14.56	800.93	236.50	90.00
60	12.66	759.78	14.56	873.75	258.00	99.00
65	12.66	823.10	14.56	946.56	279.50	107.00
70	12.66	886.41	14.56	1,019.37	301.00	115.00
80	12.66	1,013.04	14.56	1,165.00	344.00	132.00
90	12.72	1,144.40	14.62	1,316.05	387.00	135.00
100	13.70	1,370.25	15.76	1,575.79	430.00	165.00
160	14.68	2,348.64	16.88	2,700.94	688.00	264.00