

## VENTURA PORT DISTRICT BOARD OF PORT COMMISSIONERS

Jim Friedman, Chairman Everard Ashworth, Vice Chairman Bruce E. Smith, Commissioner Gregory Carson, Commissioner Nikos Valance, Commissioner

Oscar Peña, General Manager Timothy Gosney, Legal Counsel Jessica Rauch, Clerk of the Board

### PORT COMMISSION WORKSHOP MEETING AGENDA WEDNESDAY, MAY 11, 2016 AT 12:00PM VENTURA PORT DISTRICT OFFICE 1603 ANCHORS WAY DRIVE, VENTURA, CA

A <u>Closed Session</u> of the Board will be held at approximately <u>11:00AM</u> in the Port District Office located at 1603 Anchors Way Drive, Ventura, California to discuss items on the Attachment to Agenda-Closed Session Conference with Legal Counsel and then reconvene thereafter to adjourn the Workshop.

The Board will convene in <u>Open Session</u> at the Port District Office located at 1603 Anchors Way Drive for its Special Meeting-Workshop at <u>12:00PM</u>

## ADMINISTRATIVE AGENDA:

CALL TO ORDER: By Chair Jim Friedman.

PLEDGE OF ALLEGIANCE: By Chair Jim Friedman.

**ROLL CALL:** By the Clerk of the Board.

## **ADOPTION OF AGENDA (5 minutes)**

Consider and approve, by majority vote, minor revisions to agenda items and/or attachments and any item added to, or removed/continued from the Port Commission's agenda. Administrative Reports relating to this agenda and materials related to an item on this agenda submitted after distribution of the agenda packet are available for public review at the Port District's office located at 1603 Anchors Way Drive, Ventura, CA during business hours as well as on the District's website - <u>www.venturaharbor.com</u> (Port Commission). Each item on the agenda shall be deemed to include action by an appropriate motion, resolution or ordinance to take action on any item.

## **APPROVAL OF MINUTES**

The Minutes of the April 27, 2016 regular meeting will be considered for approval.

## **PUBLIC COMMUNICATIONS (3 minutes)**

The Public Communications period is set aside to allow public testimony on items not on today's agenda. Each person may address the Commission for up to three minutes or at the discretion of the Chair.

## **CLOSED SESSION REPORT (3 minutes)**

Closed Sessions are not open to the public pursuant to the Brown Act. Any reportable actions taken by the Commission during Closed Session will be announced at this time.

## **BOARD COMMUNICATIONS (5 minutes)**

Port Commissioner's may present brief reports on port issues, such as seminars, meetings and literature that would be of interest to the public and/or Commission, as a whole. Port Commissioner's must provide a brief summary and disclose any discussions he or she may have had with any Port District Tenants related to Port District business.

### **STAFF COMMUNICATIONS (5 minutes)**

Ventura Port District Staff will update the Commission on important topics if needed.

## CONSENT AGENDA: (5 minutes)

Matters appearing on the Consent Calendar are expected to be non-controversial and will be acted upon by the Board at one time, without discussion, unless a member of the Board or the public requests an opportunity to address any given item. Approval by the Board of Consent Items means that the recommendation is approved along with the terms set forth in the applicable staff reports.

## A) Approval of New Retail Lease Agreement for Tina O'Brien dba Mermaid Gallery

Recommended Action: Motion.

That the Board of Port Commissioners approve a new retail lease agreement between the Ventura Port District dba Ventura Harbor Village and Tina O'Brien dba Mermaid Gallery for the premises located at 1575 Spinnaker Drive #107B, consisting of 652 square feet for a two-year term.

#### WORKSHOP ITEM:

#### 1) FY2016 – 2017 Preliminary Budget and Five Year Capital Improvement Plan

Recommended Action: Informational.

That the Board of Port Commissioners review and discuss the 2016–2017 Ventura Port District Preliminary Budget and Five Year Capital Improvement Plan.

### REQUEST FOR FUTURE AGENDA ITEMS

#### ADJOURNMENT

This agenda was posted on Wednesday, May 6, 2016 at 5:00 p.m., at the Port District Office and on the Internet - www.venturaharbor.com (Port Commission).

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the Ventura Port District at (805) 642-8538. Notification 48 hours before the meeting will enable the District to make reasonable arrangements to ensure accessibility. (28 CFR 35.102.35.104 ADA Title II)

### ATTACHMENT TO PORT COMMISSION AGENDA CLOSED SESSION CONFERENCE WITH LEGAL COUNSEL

## <u>WEDNESDAY, MAY 11, 2016</u>

#### 1. Conference with Real Property Negotiators - Per Government Code Section 54956.8:

a) Property:	Parcels 15, 16, 18
Negotiating Parties:	Oscar Peña, Brian Pendleton, Timothy Gosney
Under Negotiation:	Possible Amendment of Option Agreement
<ul> <li>b) Property:</li> <li>Negotiating Parties:</li> <li>Under Negotiation:</li> </ul>	<b>1583 Spinnaker Drive #109</b> Oscar Peña, Brian Pendleton, Timothy Gosney Boatyard Café Lease Termination and New Lease
c) Property:	<b>1575 Spinnaker Drive #107B</b>
Negotiating Parties:	Oscar Peña, Brian Pendleton, Timothy Gosney
Under Negotiation:	New Retail Lease for Tina O'Brien dba Mermaid Gallery
d) Property:	1691 Spinnaker Drive #104, 105A, 105B
Negotiating Parties:	Oscar Peña, Brian Pendleton, Timothy Gosney
Under Negotiation:	Island Packers New Lease
e) Property: Negotiating Parties: Under Negotiation:	<b>Parcel 20</b> Oscar Peña, Brian Pendleton, Timothy Gosney Approval of Sublease to Corporate Sublessee and Transfer of Control of that Sublessee – Rhumb Line

- 2. Conference with Legal Counsel Potential Litigation per Government Code Section 54956.9(d)(2): One case.
- 3. Conference with Legal Counsel Pending Litigation per Government Code Section 54956.9(d)(4): Two cases.



# BOARD OF PORT COMMISSIONERS MAY 11, 2016

## APPROVAL OF MINUTES APRIL 27, 2016



The Regular Meeting of the Ventura Board of Port Commissioners was called to order by Chairman Jim Friedman at 7:00PM at the Ventura Port District Office located 1603 Anchors Way Drive, Ventura, CA 93001.

#### **Commissioners Present:**

Jim Friedman, Chair Gregory L. Carson Bruce E. Smith Nikos Valance

#### **Commissioners Absent:**

Everard Ashworth, Vice Chair

#### Port District Staff:

Oscar Peña, General Manager Brian Pendleton, Business Operations Manager Gloria Adkins, Accounting Manager Robin Baer, Property Manager Jennifer Talt-Lundin, Marketing Manager John Higgins, Harbormaster Richard Parsons, Consultant Jessica Rauch, Clerk of the Board

#### Legal Counsel:

Timothy Gosney

#### **AGENDA**

CALL TO ORDER: By Chairman Jim Friedman at 7:00PM.

PLEDGE OF ALLEGIANCE: By Chairman Friedman.

**ROLL CALL:** Vice Chairman Ashworth was present for Closed Session, but was absent for Open Session.

#### ADOPTION OF AGENDA

ACTON: Commissioner Smith moved, seconded by Commissioner Carson and carried by a vote of 4-0 to adopt the April 27, 2016 agenda.

#### **APPROVAL OF MINUTES**

The Minutes of April 13, 2016 workshop meeting were considered as follows:

ACTION: Commissioner Carson moved, seconded by Commissioner Smith and carried by a vote of 4-0 to approve the minutes of the April 13, 2016 workshop meeting.

PUBLIC COMMUNICATIONS: None.

**CLOSED SESSION REPORT:** Mr. Gosney stated that the Board met in closed session; discussed and reviewed all items on the closed session agenda. Staff was given instructions as

to how to proceed as appropriate and there was no action taken that is reportable under The Brown Act.

#### BOARD COMMUNICATIONS: None.

**DEPARTMENTAL STAFF REPORTS:** Business Operations Manager, Brian Pendleton, recognized Paul Amaral from Vessel Assist for helping with the towing of The Washington.

GENERAL MANAGER REPORT: None.

LEGAL COUNSEL REPORT: None.

#### CONSENT AGENDA:

#### A) Approval of Out of Town Travel Request

Recommended Action: Motion.

That the Board of Port Commissioners approve the Out of Town Travel Request for one of the marketing team to attend the Sunset Celebration Consumer Travel Show.

ACTION: Commissioner Smith moved, seconded by Commissioner Carson and carried by a vote of 4-0 to approve the Out of Town Travel Request for one of the marketing team to attend the Sunset Celebration Consumer Travel Show.

#### B) Consideration of Rejection of Claim by Jessica McLeod

Recommended Action: Motion.

That the Board of Port Commissioners approve the rejection of a claim filed against the Ventura Port District on March 14, 2016 by Jessica McLeod and authorize the General Manager to execute and mail a Notice of Rejection to Ms. McLeod.

ACTION: Commissioner Smith moved seconded by Commissioner Carson and carried by a vote of 4-0 to approve the rejection of a claim filed against the Ventura Port District on March 14, 2016 by Jessica McLeod and authorize the General Manager to execute and mail a Notice of Rejection to Ms. McLeod.

#### C) Termination of Agreement and Approval of New Retail Lease Agreement

Recommended Action: Motion.

That the Board of Port Commissioners:

- a) Approve the termination of Gil Hong and Jung Soon Lee dba Village Market lease agreement, dated May 1, 2013, for the premises located at 1559 Spinnaker Drive #104, consisting of 1,373 square feet; and
- b) Approve a new retail lease agreement between the Ventura Port District dba Ventura Harbor Village and Ghassan E. Trad dba Harbor Market & Liquor for the premises located at 1559 Spinnaker Drive #104, consisting of 1,373 square feet for a five-year term.
  - ACTION: Commissioner Smith moved, seconded by Commissioner Carson and carried by a vote of 4-0 to approve the termination of Gil Hong and Jung Soon Lee dba Village Market lease agreement, dated May 1, 2013, for the premises located at 1559 Spinnaker Drive #104, consisting of 1,373 square feet; and approve a new retail lease

agreement between the Ventura Port District dba Ventura Harbor Village and Ghassan E. Trad dba Harbor Market & Liquor for the premises located at 1559 Spinnaker Drive #104, consisting of 1,373 square feet for a five-year term.

#### D) Approval of New Office Lease Agreement for David A. Richard

Recommended Action: Motion.

That the Board of Port Commissioners:

- a) Approve the termination of a lease agreement, dated April 1, 2016, for the premises located at 1591 Spinnaker Drive #205, consisting of 1,050 square feet; and
- b) Approve a new office lease agreement between the Ventura Port District dba Ventura Harbor Village and David A. Richard for the premises located at 1591 Spinnaker Drive #205, consisting of 1,058 square feet for a two-year term.
- ACTION: Commissioner Smith moved, seconded by Commissioner Carson and carried by a vote of 4-0 to Approve the termination of a lease agreement, dated April 1, 2016, for the premises located at 1591 Spinnaker Drive #205, consisting of 1,050 square feet; and approve a new office lease agreement between the Ventura Port District dba Ventura Harbor Village and David A. Richard for the premises located at 1591 Spinnaker Drive #205, consisting of 1,058 square feet for a two-year term.

#### E) Approval of New Office Lease Agreement for Ron Baldonado

Recommended Action: Motion.

That the Board of Port Commissioners approve a new office lease agreement for the premises located at 1591 Spinnaker Drive #201 consisting of 746 square feet between the Ventura Port District dba Ventura Harbor Village and Ron Baldonado for a two-year term.

ACTION: Commissioner Smith moved, seconded by Commissioner Carson and carried by a vote of 4-0 to approve a new office lease agreement for the premises located at 1591 Spinnaker Drive #201 consisting of 746 square feet between the Ventura Port District dba Ventura Harbor Village and Ron Baldonado for a two-year term.

#### STANDARD AGENDA:

#### 1) Presentation on the Ventura Harbor Village Phase 3 Project

Recommended Action: Informational.

That the Board of Port Commissioners receive a presentation from RRM Design Group on the Ventura Harbor Village Phase 3 Project.

ACTION: The Board of Port Commissioners received a presentation from RRM Design Group on the Ventura Harbor Village Phase 3 Project.

The Commission was asked whether the mosaic should be included in the project. Commissioner Smith thought the mosaic was rather busy and distracts from the main elements. Commissioners Valance and Carson were both supportive of the mosaic and thinks it highlights the entry. Chairman Friedman asked staff to bring forward two budgets, one with the mosaic and one without.

2) Approval of Financial Statements and Checks for February 2016

#### Recommended Action: Resolution No. 3305.

That the Board of Port Commissioners adopt Resolution No. 3305 accepting and approving the Financial Statements, Payroll and Regular Checks for expenses in February 2016.

ACTION: Commissioner Carson moved, seconded by Commissioner Smith and carried by a vote of 4-0 to adopt Resolution No. 3305 accepting and approving the Financial Statements, Payroll and Regular Checks for expenses in February 2016.

#### 3) Approval of the 2016 State Parks Lifeguard Contract

Recommended Action: Motion.

That the Board of Port Commissioners approve the 2016 contract proposed by State Parks to provide Lifeguard Services at Harbor Cove and Surfers Knoll.

ACTION: Commissioner Carson moved, seconded by Commissioner Valance and carried by a vote of 4-0 to approve the 2016 contract proposed by State Parks to provide Lifeguard Services at Harbor Cove and Surfers Knoll.

## 4) Request for Proposals to Lease Ventura Port District Property for Development of Visitor Serving Uses

Recommended Action: Motion.

That the Board of Port Commissioners approve the Request for Proposals (RFP) to Lease Ventura Port District Property for Development of Visitor Serving Uses and authorize staff to initiate the RFP process.

ACTION: Commissioner Smith moved, seconded by Commissioner Carson and carried by a vote of 4-0 to approve the Request for Proposals (RFP) to Lease Ventura Port District Property for Development of Visitor Serving Uses and authorize staff to initiate the RFP process.

**REQUEST FOR FUTURE AGENDA ITEMS:** Commissioner Valance would like to discuss the possibility of creating a non-profit organization for the District to fundraise to cover the cost of landscaping and enhancement projects throughout the District.

**ADJOURNMENT:** The meeting was adjourned at 8:17PM.

Secretary



## BOARD OF PORT COMMISSIONERS MAY 11, 2016

## <u>Consent Agenda Item A</u> Approval of New Retail Lease Agreement for Tina O'Brien dba Mermaid Gallery

#### VENTURA PORT DISTRICT BOARD COMMUNICATION

		5	<b>,</b>
TO:	Board of Port Commissioners		
FROM:	Robin Baer, Property Manager		
SUBJECT:	Approval of New Retail Lease Agreement for Tina O'B	rien dba	Mermaid
	Gallery, 1575 Spinnaker Drive #107B		

#### **RECOMMENDATION:**

That the Board of Port Commissioners approve a new retail lease agreement between the Ventura Port District dba Ventura Harbor Village and Tina O'Brien dba Mermaid Gallery for the premises located at 1575 Spinnaker Drive #107B, consisting of 652 square feet for a two-year term.

#### **BACKGROUND:**

Tina O'Brien has been a tenant since July 2011. Ms. O'Brien has been on month to month percentage only lease agreement. We recently negotiated with the tenant a one year lease in 2016. Ms. O'Brien would like to increase visibility, reduce square footage and relocate to the new space. This new space is roughly half of the former Harbor Wind & Kite space. She has been nicknamed by customers the "Mermaid Gallery" due to some of her mermaid paintings that have become not only popular but selling consistently. This location change is to re-brand her image from Tina O'Brien Fine Art Gallery to Mermaid Gallery. The space will receive new flooring and paint.

We have re-negotiated with this tenant who will now be signing a two-year term lease.

#### FISCAL IMPACT:

This new lease reflects current market rental rates for retail space in the complex. Total base rent and CAM over the two years is \$30,504. Ms. O'Brien will also pay promotional fees to the District. The lease will have yearly step increases.

We look forward to continued success with this tenant. Staff recommends the Board's approval of the new lease transaction.



# BOARD OF PORT COMMISSIONERS MAY 11, 2016

## <u>WORKSHOP AGENDA ITEM 1</u> VENTURA PORT DISTRICT PRELIMINARY BUDGET FOR FY2016-2017 AND PRELIMINARY FIVE YEAR CAPITAL IMPROVEMENT PLAN

#### VENTURA PORT DISTRICT BOARD COMMUNICATION

Meeting Date: May 11, 2016

To:	Board of Port Commissioners
From:	Oscar Peña, General Manager
	Brian Pendleton, Business Operations Manager
	Gloria Adkins, Accounting Manager
Subject:	FY 2016–2017 Preliminary Budget and Five Year Capital Improvement Plan

#### **RECOMMENDATION:**

That the Board of Port Commissioners review and discuss the 2016–2017 Ventura Port District Preliminary Budget and Five Year Capital Improvement Plan (CIP).

#### INTRODUCTION:

We are pleased to present a budget for the District for FY2016-17 that continues to build the momentum for both the District and our stakeholders in the harbor community.

The General Manager, Business Operations Manager and the Accounting Manager play an important role with the preparation of a responsible budget. The attached budget was developed in concert with Department Managers to establish a blue print for providing services throughout the harbor and as a working financial plan for the fiscal year. It also represents the plan by which Port District policies, priorities and programs are implemented. The budget provides the means to communicate with stakeholders, businesses and employees how the District's financial resources are used to provide services and support to the harbor community. The budget includes projected income from our leasehold, operating costs and the Capital Improvement projects that the District plans to undertake during the fiscal year.

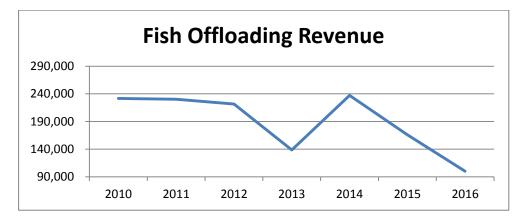
The budget process began in March with Department Managers forecasting and preparing budgets for operating revenues and expenses of existing and proposed services, programs, and capital expenditures for fiscal year 2016–2017. In collaboration with staff the numbers were compiled and analyzed for the Board's review.

There have been some success stories in this fiscal year that pave the way for more opportunity in the future. The addition of a Business Operations Manager to the District staff has introduced new initiatives. Our leasing team has created more diversity in the tenant mix at Harbor Village with new retailers, restaurants, and a new Fish Market. The occupancy level today is 97 %. These new and expanded tenancies will increase revenues in the FY2016-17.

The District refinanced the Certificates of Participation and the loans with the Department of Boating and Waterways. This refinancing will result in savings of approximately \$2.6M over the next 20 years.

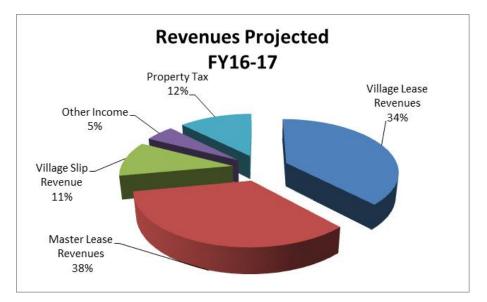
El Niño caused problems with the harbor entrance this year which affected some of our commercial fishermen, fuel docks, boatyards and charter vessels. There may have been others but these categories were impacted the most. In a collaborative effort with the Army Corps of Engineers, the District was able to increase our dredging funding from \$4.83 million to include an additional \$2.5 million. The total funding for the FY2016 dredging effort was \$7.33 million which removed approximated 900,000 cubic yards of sand from the harbor entrance and sand trap. This was made possible in large part by Congresswoman Julia Brownley and high level Corps staff. This dredging effort has created a safe and navigable harbor for the future. We will continue our efforts to ensure the Ventura Harbor receives adequate funding from the federal government in the future.

Commercial fishing has always been an important part of the heritage of the harbor and provides revenue to the District through the offloading fees. Unfortunately, commercial fishing in our region for California Market Squid has been down since 2013 and there are no indicators this will change for 2017. Obviously, warmer water caused by El Niño has affected this fishery. Below is a chart that tracks Fish Offloading Revenue.



As an enterprise, the District generates 88% of its total revenues from all of the real estate transactions in the harbor. In other words, the District receives a minimum rent and/or a percentage of a tenant's gross sales from all of the business operations in the harbor (excluding the Channel Islands National Park). The other 12% of non-operating revenues are derived from the Port District's share of property taxes within the City of Ventura and dedicated to public safety through our Harbor Patrol: Every public agency in the City receives a percentage of these property taxes.

The total revenue projected for the 2016-2017 Fiscal Year is \$8,734,000. Below is a chart that identifies the source of these revenues:

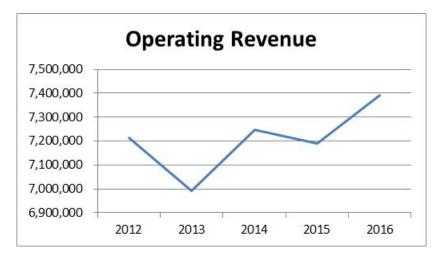


#### **OPERATING REVENUE:**

Staff has developed a fiscally conservative budget for FY2016-17. There is only a slight increase in revenues associated with the Harbor Village complex because of anticipated construction activity in the common area associated with the accessibility improvements. This could have an impact on tenant sales and the percentage rent paid to the District. Sondermann Ring Partners (SRP) will likely exercise the option and execute the ground lease. This results in minimum rent of \$240,000 for FY2016-17. Next year the annual rental will be \$300,000.

Unfortunately, the marina industry is still experiencing higher vacancies which have resulted in lower revenues. Although there have been slight improvements, overall there are still 1,100 slips in Ventura County that are vacant. In Ventura Harbor there are 275 slips vacant out of an inventory of 1,253 slips. Fortunately, occupancy levels at Harbor Village have improved; this is primarily with office and retail space. Restaurants in the harbor are doing a good job competing with other restaurants within the Ventura/Oxnard areas.

The occupancy level at Harbor Village is 97%. We are projecting a 3% increase in operating revenues. Below is a graph that outlines the operating revenue from 2012 to 2016. As you can see there is a slight upward trend in revenue.



#### **OPERATING EXPENSES:**

There is a projected 3% increase in the budget which is partially attributed to the proposed increase in payroll expenses. This is slightly less than the increase from the year ending 2015 to 2016 (see below schedule).

#### **Total Operating Expenditures**

2015	4,818,854	- 2%
2016	5,071,500	5%
2017	5,237,000	3%

The District has implemented a wage freeze in four of the past five years while several other government agencies have provided wage increases. Examples within the region over the past two years range from approximately three (3) to five (5) percent. The General Manager is proposing a payroll increase of four (4) percent. This represents an increase to District wages of approximately \$75,000 in wages and retirement costs of approximately \$11,000 for a total cost of

approximately \$86,000. It is the intent of the General Manager for District employees to be eligible for performance based salary increases up to this amount. The District continues to pay for all State mandated increases in retirement costs, while employees have paid all increases to medical insurance premiums.

On the California Department of Finance website, there is information provided about wages and salaries for government agencies that track/projects the annual percentage change in salaries and wages over time. The chart below represents the percentage increase from 2013 to 2017:

2013	2014	2015	2016	2017
1.1%	4.3%	3.3%	3.7%	3.9%

The 3.9% increase in salary and wages is in line with staff's recommendation.

#### CAPITAL IMPROVEMENTS:

Implementing an aggressive five year Capital Improvement Plan (CIP) has been a priority to the District. Some of the priorities include:

- Accessibility Improvements at Harbor Village
- ADA improvements to the restrooms at Harbor Village
- Various roof replacements at Harbor Village

The planning for all of these projects are already underway and have been discussed with the Board in previous Board meetings.

Below is a summary of the projected revenues and expenditures for the 2016-17 fiscal year:

#### Preliminary Budget Summary

Operating Income Non-operating Income (Property Tax) Total Income	\$7,644,000 <u>1,090,000</u> \$8,734,000
Operating Expenses Non-operating Expenses (Debt Service) Harbor Patrol / Safety / Launch Ramp Total Expenditures	\$5,237,000 1,265,000 <u>1,257,500</u> \$7,759,500
Cash Flows Before Capital Improvement <sup>1</sup>	\$974,500
Improvements	<u>\$3,262,000</u>
Deficit Cash Flow after Capital Improvements	<u>\$(2,287,500)</u>

Notes:

<sup>1</sup>Grant monies are not included in the projected revenues or expenses.

Attached is the proposed preliminary budget for 2016–2017 and proposed Five Year Capital Improvement Plan. Included with these reports are detailed worksheets of the budget by department and a five-year capital improvement plan.

The FY16-17 preliminary budget reflects a positive cash flow of \$974,500 from normal operations. The budget also reflects improvement expenditures of \$3,262,000, of which \$2,287,500 will be funded using unrestricted cash reserves.

#### FUTURE OUTLOOK:

The General Manager will continue to manage the harbor operations, facilitate the harbor-wide distribution of public information and ensure that services are provided efficiently, effectively and with diligent oversight. District staff will continue to further the District's Mission Statement.

Several key projects are on the immediate horizon at the Harbor including SRP's Portside Ventura Harbor project consisting of 300 apartments, 20,000 square feet of commercial space, 150-boat marina, public park, and public launch ramp. Also the Holiday Inn Express 40-room expansion with new lobby and amenities is nearly entitled. In preliminary planning stages are the Ventura Harbor Marina and Yacht Yard expansion which would double boat slips from 40 to 80 and add a two-story retail, office building w/ handicap access. Also underway is a multi-phased accessibility and common area enhancement capital improvement project in Harbor Village.

The Ventura Port District has been awarded a two year, approximately \$300,000 Sea Grant fund in collaboration with the Ventura Shellfish Enterprise (VSE), a multi-stakeholder initiative that seeks to permit and manage a commercial shellfish culture as a technically proven method for the production of high value seafood to be landed at Ventura Harbor. We are hopeful this new sustainable fishery will potentially improve the District's revenues in the future.

A Request for Proposals for development of visitor serving uses on two District parcels has been approved by the Commission and is currently underway. Development proposals are due in August 2016.

The Commission has also engaged Associated Transportation Engineers (ATE) to prepare a parking management strategy for existing uses throughout the harbor, but with particular emphasis on the Harbor Village area. Parking surveys were conducted during summer 2015 by Associated Transportation Engineers (ATE) on behalf of the District. The surveys demonstrated that many Harbor Village parking lots were at or near capacity on weekend afternoons during the peak season times studied. This was not the case on weekdays, where parking availability was much greater. This parking management strategy will help maximize available parking to the benefit of visitors and customers in the Harbor Village complex and beach areas.

There is an opportunity to replace docks D, G and H at Harbor Village Marina. District staff is still evaluating the replacement cost and the potential of securing financing for this \$3.5M to \$5M dock replacement project. This will be included in the final capital improvement budget.

Staff is very excited about these new opportunities and what they might bring to Ventura Harbor Village and the Ventura Port District.

#### **ATTACHMENTS:**

Attachment 1 - Preliminary Budget FY2016-17

Attachment 2 - Summary of Five Year Capital Improvement Plan

Attachment 3 - Preliminary Budget by Department

Attachment 4 - Capital Improvement Five Year Projection Detail

Attachment 5 – FY16-17 Tenant Improvement Budget

#### VENTURA PORT DISTRICT PRELIMINARY ANNUAL BUDGET FOR FISCAL YEAR 2016-17 5/11/2016

	Actual 2014-15	Budget <u>2014-15</u>	Est/Act 2015-16	Budget 2015-16	Budget 2016-17	Comments
OPERATING REVENUE						
Parcel Lease Income	2,945,857	2,990,000	3,085,000	3,035,000	3,100,000	
SRP Lease	60,000	60,000	60,000	60,000	240,000	SRP in final permitting stages/9mos@\$25k each
Dry Storage Income Commercial Fishermen's Storage	83,787 69,453	80,000 70,000	110,000 70,000	97,000 76,500	110,000 76,500	
Parking Income	62,895	55,000	70,000	65,000	70,000	
Misc. Income/Rentals	126,805	109,000	97,500	101,500	71,000	
Harbor Village Lease Income						
Retail	450,752	425,000	430,000	410,000	460,000	
Restaurant	912,900	870,000	965,000	965,000	965,000	
Offices	558,711	555,000	605,000	605,000	630,000	
Charters	358,826	355,000	340,000	350,000	300,000	
Commercial Fishing Premises	70,337	70,000	95,000	95,000	130,000	
Fish Offloading	166,045	150,000	100,000	120,000	100,000	
Harbor Village Misc. Income	3,754	6,000	5,500	6,000	5,500	
Booth/Vendor Income	11,800	9,500	13,000	10,000	7,500	
Sponsorships	17,225	16,500	17,000	16,500	14,000	
Harbor Event Permits	43,754	33,000	42,000	40,500	34,500	
Harbor Village Marina Slip Rentals	888,259	876,000	901,000	926,000	930,000	
Harbor Village CAM Income	273,628	270,000	300,000	295,000	305,000	
Harbor Village Merchants Promo Dues	85,878	80,000	85,000	90,000	95,000	
TOTAL OPERATING REVENUE	7,190,666	7,080,000	7,391,000	7,364,000	7,644,000	
% change from previous years actual	-1%		3%		3%	
OPERATING EXPENDITURES						
Personnel Expenses						
Total Wages	1,561,080	1,584,500	1,572,700	1,640,500	1,646,500	
Other Personnel Expenses		07.500				
Payroll Taxes	24,616	27,500	24,700	29,500	26,000	
Workers Comp Insurance	121,803	123,000	63,000	63,000	80,000	
Medical & Life Insurance	212,998	221,500	216,500	224,000	224,000	
Optional Benefit Plans	144,013	146,000	145,500	149,000	149,000	
Retirement Contributions	346,096	368,500	388,000	389,500	421,500	
Totals Other Personnel Exp	849,526	886,500	837,700	855,000	900,500	
Total Personnel Expenses	2,410,606	2,471,000	2,410,400	2,495,500	2,547,000	
% change from previous years actual	0%		0%		6%	

#### FY16-17 Budget Continued, 5/11/2016

	Actual 2014-15	Budget 2014-15	Est/Act <u>2015-16</u>	Budget <u>2015-16</u>	Budget <u>2016-17</u>	<u>Comments</u>
General Expenses						
Advertising (Public notices)	10,360	12,000	6,000	6,000	7,000	
Leasing / Real Estate	-	-	17,000	17,000	17,000	
Port District Open House	550	5,000	4,000	4,000	4,000	
Auto Mileage & Allowance	12,013	15,000	13,500	13,500	11,500	
Auto/Boat Equip & Maint.	26,096	34,000	27,000	34,500	32,000	
Bad Debt	24,375	36,000	25,000	25,000	25,000	
Bank Fees & Other Misc.	10,226	15,000	15,000	15,000	15,000	
Building Maintenance	167,222	229,000	213,000	243,000	243,000	
Communications	42,402	41,000	55,000	43,000	50,000	
Conferences, Meetings & Training	27,846	42,500	35,500	41,500	39,000	
Dock & Fish Pier Maint. & Repairs	43,165	59,000	46,000	49,000	44,500	
Equipment Rental	10,924	22,000	18,500	18,500	21,500	
Village Enhancements	19,560	50,000	35,000	35,000	-	Moved to Building Maintenance
General Harbor Maintenance	4,668	5,000	4,000	4,000	4,000	
General Liability Insurance	273,447	274,500	260,000	260,000	264,000	
Grounds Maintenance	85,758	155,500	114,500	111,000	114,000	
Janitorial Supplies	41,082	52,000	53,000	60,500	57,000	
Land/Building Rental Expense	69,453	70,000	70,000	76,500	76,500	
Memberships & Subscriptions	19,305	21,000	21,600	21,500	23,000	
Office Computer Equip & Related	19,726	24,000	23,000	20,500	31,000	
Office Supplies & Equipment	25,297	51,500	30,000	30,000	31,500	
Operating Supplies	23,644	34,500	30,000	34,000	30,500	
Other Equipment & Repairs	35,491	41,500	49,000	46,000	42,000	
Professional Serv Auditing	13,483	15,000	15,000	20,000	35,000	VPD audit & acctg assistance \$20k & tenant audits \$15k
Professional Serv Legal	228,847	240,000	195,000	245,000	200,000	FY15-16 reduction due to reimbursement of fees from others
Professional Serv Shellfish Legal	-	-	-	-	20,000	
Professional/Outside Services	291,577	363,500	276,500	304,500	320,500	Parcel 5/8 RFP real estate and preliminary title expenses; Village broker commissions; Parking Study
Prof. Serv/Downtown Trolley Partnership	24,000	25,000	24,000	24,000	24,000	
Uniforms & Tool Allowances	12,974	15,500	17,000	17,000	17,500	
Utilities and Trash	344,204	383,000	363,500	411,500	378,000	
Dredging Related Expenses	227,706	260,000	313,000	305,000	236,000	
Total General Expenses	2,135,401	2,592,000	2,369,600	2,536,000	2,414,000	
% change from previous years actual	-5%		11%		2%	
Marketing & Promotional Expenses						
Advertising & Marketing	131,070	131,000	134,500	134,500	137,000	
Ad Production/Graphic Design	20,700	20,000	22,000	22,000	20,000	
Street Event Banners	641	1,000	1,500	1,500	1,500	
Village Maps/Promotional Materials	17,667	20,000	16,500	16,500	15,000	
Certified Rack	2,447	2,500	2,500	2,500	2,500	
Tourism Outreach, FAM Tours and Meetings	3,552	9,000	9,000	9,000	9,500	
Entertainment & Music	21,181	23,000	23,000	23,000	20,000	
Brand Build/Promotions/Campaigns/Events	56,684	60,000	63,500	63,500	60,000	

## FY16-17 Budget Continued, 5/11/2016

	Actual 2014-15	Budget 2014-15	Est/Act <u>2015-16</u>	Budget <u>2015-16</u>	Budget <u>2016-17</u>	Comments
Operating Expenditures, Marketing & Promo						<u> </u>
Equipment Rental-Copier Village Office	5,068	6,000	5,000	5,000	-	Moved to Admin budget
Content/Web/Paid Social Media	13,762	18,500	13,600	13,600	10,000	
Miscellaneous	75	500	400	400	500	
Total Marketing & Promotional Expenses	272,847	291,500	291,500	291,500	276,000	
% change from previous years actual	0%		7%		-5%	
	4 010 05 4	F 3F 4 F00	F 071 F00	F 222 000	F 227 000	
TOTAL OPERATING EXPENDITURES	4,818,854	5,354,500	5,071,500	5,323,000	5,237,000	
% change from previous years actual	-2%		5%		3%	
Operating Cash Flows In (Out)	2,371,812	1,725,500	2,319,500	2,041,000	2,407,000	
NON-OPERATING and OTHER EXPENDITURES						
Harbor Patrol expenses not funded by						
property taxes	142,124	218,000	161,000	168,000	167,500	
Cost of Issuance/Rate resetting premium			135,600	135,600		
COP's Interest Payment	450,213	455,000	435,000	435,000	300,000	
COP's Interest Payment COP's Series 2016 Interest Refunded DBW loa	430,213	455,000	435,000	435,000	140,000	
DBAW Loan#1 Interest Payment \$4m	158,977	160,000	160,000	160,000	-	DDW/Leans refunded as
DBAW Loan#2 Interest Payment \$1.5m	54,250	55,000	55,000	55,000	-	DBW Loans refunded as Series 2016 COP's
Principle Payments on bonds/loans	616,306	620,000	640,000	640,000	825,000	30103 2010 001 3
	010,000	020,000	010,000	010,000	020,000	
TOTAL NON-OPER. EXPENDITURES	1,421,870	1,508,000	1,586,600	1,593,600	1,432,500	
Annual Cash Flows In (Out) from normal operations before any Improvements	949,942	217,500	732,900	447,400	974,500	
Building Tenant Improvements	163,911	230,000	285,000	285,000	257,000	See Attached Schedule
5	,		,			See attached Capital Improvement
Accessibility Improvements	117,768	265,000	800,000	800,000	1,900,000	and ADA Accessibility Improvement
						Plan
Capital Improvements Projects	202,220	1,581,000	1,230,000	1,230,000	1,105,000	See attached Capital Improvement and ADA Accessibility Improvement Plan
Annual Cash Flows In (out) after Improvem	466,043	(1,858,500)	(1,582,100)	(1,867,600)	(2,287,500)	
Improvements funded through Unrestricted Improvement Reserve Fund	(466,043)	1,858,500	1,582,100	1,867,600	2,287,500	
Projected Unrestricted Reserve Balance Onetime Lease Revenue	\$ 7,704,000	\$ 5,700,000	\$ 6,104,000 630,000	\$ 6,134,000 630,000	\$ 4,476,500 1,200,000	
Adjusted Unrestricted Reserve Balance	\$ 7,704,000	\$ 5,700,000	\$ 6,734,000	\$ 6,764,000	\$ 5,676,500	

#### FY16-17 Budget Continued, 5/11/2016

#### Harbor Patrol Department Expenses funded from Property Taxes and Assessments collected by the County of Ventura

	Actual 2014-15	Budget 2014-15	Est/Act <u>2015-16</u>	Budget 2015-16	Budget 2016-17	<u>Comments</u>
Property Taxes and Assessments from County	1,042,763	1,010,000	1,070,000	1,070,000	1,090,000	
	5%		3%		2%	
Harbor Patrol Personnel Expenses						
Total Wages	604,676	626,500	678,500	674,000	648,500	
Payroll Taxes	10,761	15,000	15,000	15,000	14,500	
Workers Comp Insurance	192,000	192,000	108,000	108,000	140,000	
Medical & Life Insurance	54,578	59,000	50,500	50,500	61,500	
Optional Benefit Plans	47,089	50,000	45,000	45,000	45,000	
Retirement Contributions	91,264	95,000	122,500	117,000	122,500	
Total Harbor Patrol Personnel Exp	1,000,368	1,037,500	1,019,500	1,009,500	1,032,000	
% change from previous year actual	6%	,,	2%	,,	1%	
Harbor Patrol Other Expenses Uniforms Oil & Fuel Expense Operating Supplies & Expense Boat Maintenance Auto Equip & Maint. Conferences & Training Summer Lifeguard Services Professional Services Total Harbor Patrol Other Expenses % change from previous year actual <b>Total Harbor Patrol Expenses</b>	25,021 26,201 10,510 85,363 6,463 6,235 24,726 - - 184,519 15% <b>1,184,887</b> 7%	31,000 34,000 21,000 60,000 5,000 3,500 32,000 4,000 190,500 <b>1,228,000</b>	18,000 31,000 36,000 65,000 8,500 4,000 45,000 4,000 211,500 15% <b>1,231,000</b> 4%	18,000 34,000 36,000 65,000 8,500 4,000 59,000 4,000 228,500 <b>1,238,000</b>	13,000 34,000 35,000 60,000 8,500 5,000 5,000 5,000 225,500 7% <b>1,257,500</b> 2%	
Expenditures remaining after Property Tax Revenues were applied are funded from Operating Revenues	(142,124)	(218,000)	(161,000)	(168,000)	(167,500)	

#### FY16-17 Budget Continued, 5/11/2016

## Expenditures funded by Grants and Special Funding

	Actual 2014-15	Budget <u>2014-15</u>	Est/Act <u>2015-16</u>	Budget <u>2015-16</u>	Budget <u>2016-17</u>	<u>Comments</u>
Grants and Special Funding						
DBAW Grants-abandon vessel & vessel turn-ir	10,563	13,500	5,500	5,500	14,000	
DBAW Grants-Boat Equipment	-	49,500	-	59,500	55,000	
DBAW Grant-Training Expense Reimburseme	-	6,000	10,000	10,000	10,000	
DBAW Grants-Launch Ramp Slope	21,881	167,000	-	-	-	
-						
TOTAL GRANTS & SPECIAL FUNDING	32,444	236,000	15,500	75,000	79,000	
Projects, Equipment and Training Expenses						
Vessel Salvage-Abandoned and Turn-in	10,563	13,500	5,500	5,500	14,000	
Boat Engines & Equipment for new boat	-	49,500	-	59,500	55,000	
Harbor Patrol Training	-	6,000	10,000	10,000	10,000	
Renovate Launch Ramp Slope	21,881	167,000	-	-	-	
-		<u> </u>				
TOTAL PROJECTS & EQUIPMENT	32,444	236,000	15,500	75,000	79,000	

#### Capital Improvements and ADA Improvements Plan Summary of Five Year Projection

Item #	Project Location/Description	Fiscal Yr 16-17	Fiscal Yr 17-18	Fiscal Yr 18-19	Fiscal Yr 19-20	Fiscal Yr 20-21
1	National Park Service Bldg - refurbish chair elevator			15,000		
2	Harbor Village Bldgs - refurbish elevators	105,000	125,000			
3	Harbor Village Bldgs - maintain/replace vinyl windows	130,000				
4	Harbor Village Bldgs-replace/repair roofs/tiles/gutters	500,000	700,000	650,000		
5	National Park Service Bldg - 1691 Bldg - HVAC system				100,000	
6	Harbor Village Bldgs - paint all exterior walls/trim/facades		500,000			
7	Dry Storage Lot - replace/repair fencing				20,000	
8	Fish Pier - resurface as needed		370,000			
9	Fish Pier Crane - replace aging crane					120,000
10	District Headquarter - replace Patrol vehicle & Maintenance vehicles	160,000		40,000		40,000
11	District Headquarters - replace HVAC condenser unit system				20,000	
12	District Headquarters - emergency generator				70,000	
13	Harbor - all parking lots - repair as needed/slurry coating			750,000		
14	Harbor Village Entry Feature - repairs	60,000				
15	Schooner Drive Entry Signage	100,000				
16	Harbor Village Entrance Feature Revitalization			500,000		
17	Harbor Village Trash Enclosure - refurbish	50,000				
18	New Launch Ramp Pay Station			20,000		
19	Carousel Courtyard Revitalization & Phase 3 ADA Accessibility	1,500,000				
20	Additional Parking Lot ADA Improvements	100,000				
21	Harbor Village - ADA Restroom Improvements	300,000				
22	Harbor Village - ADA Restrooms, Shower, and Laundry Facilities Improvements		300,000			
	Total Capital Improvement Plan	1,105,000	1,695,000	1,975,000	210,000	160,000
	Total ADA Improvement Plan	1,900,000	300,000	-	-	-
	TOTAL CAPITAL IMPROVEMENTS & ADA IMPROVEMENTS	3,005,000	1,995,000	1,975,000	210,000	160,000

#### VENTURA PORT DISTRICT PRELIMINARY BUDGET BY DEPARTMENT FISCAL YEAR 2016-17

prelim 5/11/2016

	Actual	Budget	Est/Act	Budget	Budget	
	<u>2014-15</u>	<u>2014-15</u>	2015-16	2015-16	<u>2016-17</u>	Comments
OPERATING REVENUE						
Parcel Lease Income	2,945,857	2,990,000	3,085,000	3,035,000	3,100,000	
SRP Lease Rent	60,000	60,000	60,000	60,000	240,000	SRP in final permitting stages/9mos@\$25k each
Dry Storage Income	83,787	80,000	110,000	97,000	110,000	
Commercial Fishermen's Storage	69,453	70,000	70,000	76,500	76,500	
Boat Wash-down Income	5,030	3,000	4,000	4,500	4,000	
Commercial ID's Income	7,395	7,000	7,500	6,000	7,000	
Parking Income	62,895	55,000	70,000	65,000	70,000	
Sales of Services & Supplies	3,891	15,000	5,000	5,000	5,000	
Misc. Rentals	61,144	59,000	56,000	56,000	30,000	Category includes Venco Pipeline \$25k; Misc \$5k
Investment Income	49,345	25,000	25,000	30,000	25,000	
Harbor Village Lease Income						
Retail	450,752	425,000	430,000	410,000	460,000	Reflects new retail stores opening; Island Creations; Sock Store; & Barefoot Boutique expansion
Restaurant	912,900	870,000	965,000	965,000	965,000	Conservative estimate due to Phase 2 accessibility construction
Offices	558,711	555,000	605,000	605,000	630,000	Increased occupancy
Charters	358,826	355,000	340,000	350,000	300,000	Projected reduction in Island Packer Charters/damaged pier at Santa Cruz Island
Commercial Fish Premises	70,337	70,000	95,000	95,000	130,000	Adjusted to include changes to Del Mar Lease
Fish Offloading	166,045	150,000	100,000	120,000	100,000	
Tenant Late Charges	647	1,000	500	1,000	500	
Vending Machines/Misc Sales	3,107	5,000	5,000	5,000	5,000	
Booth/vendor income	11,800	9,500	13,000	10,000	7,500	Reduction due to no pirate days
Sponsorships/Co-Op Advertising	17,225	16,500	17,000	16,500	14,000	
Harbor Event Permit Fees	43,754	33,000	42,000	40,500	34,500	Blackbeard's no longer available for sublease
Marina Slip Rentals	855,686	850,000	870,000	900,000		Includes a projected slip rate increase of 4%
Marina Electrical Income	32,573	26,000	31,000	26,000	30,000	
CAM Income	273,628	270,000	300,000	295,000	305,000	
Merchants Promotion Dues	85,878	80,000	85,000	90,000	95,000	
TOTAL OPERATING REVENUE	7,190,666	7,080,000	7,391,000	7,364,000	7,644,000	
Increase / -Decrease over prev year	-1%		3%		3.4%	

			_			
	Actual 2014-15	Budget 2014-15	Est/Act 2015-16	Budget 2015-16	Budget 2016-17	Comments
OPERATING EXPENDITURES BY DEPARTM		2014-15	2013-10	2013-10	2010-17	Comments
Maintenance Personnel Expenses						
Regular Salaries	251,576	250,000	246,000	260.500	284 000	Payroll restructuring
Overtime Pay	2,319	6.000	3,000	4,500	3,000	Payroli restructuring
Holiday Pay	1,114	2,000	1,500	2,000	2,000	
Pavroll Taxes	4.523	4.500	4.000	5,500	4.500	
Workers Comp Insurance	37.500	37.500	18.000	18.000	23.000	
Medical & Life Insurance	38.261	39,500	39,000	41,500	41,000	
Employee Optional Benefits	24,370	24,000	23,500	24.000	24,000	
Retirement Contributions	62,461	64,000	69,000	69,000		Payroll restructuring
	,	1	· · · · · ·			
Total Maintenance Personnel Expenses Increase / -Decrease over prev year	422,124 -3%	427,500	404,000 -4%	425,000	462,500 14%	
	-3%		-470		1470	
Maintenance Other Expenses						
Uniforms	4,124	6,000	6,500	6,500	6,500	
Oil & Fuel Expense	5,843	11,000	7,500	10,000	8,000	
Operating Supplies	19,729	22,500	22,000	22,000	22,500	
Janitorial Supplies	12,325	18,500	20,000	25,000	14,500	
Equipment Rental	3,828	10,500	10,000	10,000	8,000	
Auto Maintenance	11,658	15,500	10,000	15,000	14,000	
Building Maintenance	158,851	180,000	184,000	184,000	,	Added \$30,000 from Village Enhancements
Grounds Maintenance	46,403	100,000	67,500	67,500	70,000	
Village Enhancements	19,560	50,000	35,000	35,000	-	Moved to Building Maintenance
Seasonal Decorations	21,845	26,000	27,500	26,000	26,000	
Harbor Maintenance	4,668	5,000	4,000	4,000	4,000	
Docks Maint. & Repairs	7,099	8,000	4,000	7,000	6,500	
Equipment & Repairs	31,295	35,000	40,000	40,000	36,000	Includes: elevators inspections & repairs; building fire sprinklers inspections & repairs; repairs/replacement of small tools & equipment
Conferences & Training	4,736	6,000	2,000	5,000	5,000	
Utilities-Electrical	50,007	60,000	60,000	65,000	60,000	
Utilities-Gas	1,701	2,500	2,000	2,000	2,000	
Utilities-Water	32,808	36,000	40,000	40,000	40,000	
Trash Disposal	16,534	20,000	15,000	20,000	18,000	
Outside Services	47,964	40,000	54,000	82,000	84,000	SRP parcel cleanup has been deferred to FY1617
Total Maintenance Other Expense	500,978	652,500	611,000	666,000	639,000	
Increase / -Decrease over prev year	-27%	302,000	22%	000,000	5%	
Total Maintenance	923,102	1,080,000	1,015,000	1.091.000	1,101,500	
Increase / -Decrease over prev year	-18%	1,000,000	1,013,000	1,001,000	9%	
increase / -Decrease over prev year	- 10 /0		1076		970	,

	Actual 2014-15	Budget 2014-15	Est/Act 2015-16	Budget 2015-16	Budget 2016-17	Comments
	2014-15	2014-15	2013-10	2013-10	2010-17	comments
Administration & General Personnel Exp						
Regular Salaries	595,438	605.000	600,000	635.000	650.500	Payroll restructuring
Overtime Pay	557	3,500	2,500	2,500	2,500	·
Holiday Pay	-	-	250	-	500	
Payroll Taxes	7,628	7,500	7,700	7,500	8,500	
Workers Comp Insurance	7,103	8,500	4,000	4,000	6,000	
Medical & Life Insurance	60,711	64,500	56,000	57,000	56,500	
OPEB Benefits	9,286	8,500	12,000	12,000	12,500	
Employee Optional Benefits	45,420	46,000	48,000	49,000	49,500	
Retirement Contributions	148,267	154,000	169,500	169,500	183,000	
Total Admin. & General Personnel Exp	874,410	897,500	899,950	936,500	969,500	
Increase / -Decrease over prev year	-2%		3%		8%	
General & Administration Other Expenses		10.000				
Advertising (public notices)	10,360	12,000	6,000	6,000	7,000	
Leasing / Real Estate	-	-	17,000	17,000	17,000	
Port District Open House	550	5,000	4,000	4,000	4,000	
Telephone/WiFi Communications	42,402	41,000	55,000	43,000	,	AT&T office phones, Verizon-cell phones, wifi & internet
Rental Expense	69,453	70,000	70,000	76,500	76,500	
General Insurance	131,331	131,500	125,000	125,000	126,000	
Memberships	13,335	14,500	14,300	14,300	,	Increase for Business Operations Mgr's memberships
Memberships-LAFCO Contribution.	5,009	5,000	5,700	5,700	,	LAFCO Prelim budget 4/20/16 meeting
Subscriptions	961	1,500	1,600	1,500	1,500	
Office Supplies & Equipment	21,208	45,000	25,000	25,000	26,500	
Office Computer Equipment	17,298 2,428	21,000 3,000	15,000 8,000	<u>12,500</u> 8,000	23,000 8,000	
Security cameras/installs/maintenance Postage & Express	4.089	6.500	5,000	5,000	5.000	
Equipment Rental	7,096	11,500	8,500	8,500		Added Marketing/Marina Copier rental expense
Auto Mileage & Allowance	12,013	15,000	13,500	13,500	11,500	Added Markeling/Marina Copier Tentar expense
Conferences & Meetings	22,552	35,000	33,000	33,000	31,500	
Professional Services - Auditing & Accounting	13,483	15,000	15,000	20,000		VPD audit & acctg assistance \$20k & tenant audits \$15k
Professional Services - Additing & Accounting	228,847	240,000	195,000	245,000		FY15-16 reduction due to reimbursement of fees from others
Professional Services - Shellfish Legal	-	-	-	243,000	200,000	1 113-10 reduction due to reimbulsement of rees norm others
Professional Services - All others	145,671	223,500	121,000	121,000	135,500	Parcel 5/8 RFP real estate and preliminary title expenses; Village broker commissions; Parking Study
Trolley services to stop in Harbor	24,000	25,000	24,000	24,000	24,000	
Bad Debt/Uncollectable accounts	24,375	36,000	25,000	25,000	25,000	
Bank Fees & Other Misc.	10,226	15,000	15,000	15,000	15,000	
Total Admin. & General Other Expenses	806,687	972,000	801,600	848,500	877,000	
Increase / -Decrease over prev year	0%		-1%	-	9%	
Total Admin & General Exp	1,681,097	1,869,500	1,701,550	1,785,000	1,846,500	
Increase / -Decrease over prev year	-1%		1%		9%	

	Actual 2014-15	Budget 2014-15	Est/Act 2015-16	Budget 2015-16	Budget 2016-17	Comments
	2014 10	2014-10	2010 10	2010 10	2010 11	<u>oonmento</u>
Harbor Village Marina Personnel Expenses						
Regular Salaries	213,401	225,000	220,000	232,500	239,500	Locklear promoted to Marina Manager
Part-time Pay	9,992	20,000	7,000	12,500	8,000	
Overtime Pay	4,736	4,500	5,300	6,000	5,500	
Holiday Pay	5,565	6,000	6,900	8,500	7,000	
Payroll Taxes	3,862	5,500	4,000	5,500	4,500	
Workers Comp Insurance	37,700	37,500	18,000	18,000	24,500	
Group Medical Insurance	44,019	46,000	46,000	47,500	48,000	
Employee Optional Benefits	28,800	29,000	28,500	29,000	29,000	
Retirement Contributions	54,377	56,500	61,000	61,500	67,500	
Total Marina Expenses Personnel	402,452	430,000	396,700	421,000	433,500	
Increase / -Decrease over prev year	-4%	·	-1%		9%	
Harbor Village Marina Other Expenses						
Uniforms	3,379	5,000	5,000	5,000	5,000	
Fuel expense	262	1,000	1,000	1,000	1,000	
General Insurance	34,446	35,000	35,000	35,000	,	JPIA & Alliant Insurances
Operating Supplies	3,119	9,000	5,000	9,000	5,000	
Janitorial Supplies	8,216	7,500	8,000	7,500	,	Reallocated the distribution between departments
Other Equipment Repairs	-	1,500	1,000	1,500	1,500	
Building Maintenance	-	4,000	4,000	4,000	4,000	
Grounds Maintenance	5,778	19,500	10,000	8,000	8,000	
Dock Maint. & Repairs	15,266	30,000	30,000	30,000	28,000	
Fish Pier Repairs	20,800	21,000	12,000	12,000	10,000	
Conferences & Training	558	1,500	500	3,500	1	Marina Recreation Assoc annual conference & misc training
Utilities-Electrical	65,011	65,000	70,000	70,000	70,000	
Utilities-Gas	5,127	8,000	6,500	8,000	6,000	
Utilities-Water	40,963	49,000	45,000	55,000	45,000	
Trash Disposal	12,960	14,500	14,500	14,500	14,500	
Professional/Outside Services	46,288	45,000	47,500	47,500	45,000	
Misc. Expense	-	500	500	500	500	
Total Marina Other Expenses	262,173	317,000	295,500	312,000	295,500	
Increase / -Decrease over prev year	14%		13%		0%	
Total Marina Expenses	664,625	747,000	692,200	733,000	729,000	
Increase / -Decrease over prev year	3%		4%		5%	

	Actual 2014-15	Budget <u>2014-15</u>	Est/Act <u>2015-16</u>	Budget <u>2015-16</u>	Budget <u>2016-17</u>	<u>Comments</u>
Harbor Village Common Area Maintenance (C	CAM) Personne	I Expenses				
Regular Salaries	310,381	295,000	313,000	308,000	271,500	Payroll restructuring
Part-time Pay	-	-	-	-	-	
Overtime Pay	6,095	5,000	5,000	5,500	5,000	
Holiday Pay	4,192	4,000	7,000	5,000	7,000	
Payroll Taxes	4,642	6,000	5,000	6,500	4,500	
Workers Comp Insurance	37,700	37,500	22,000	22,000	25,000	
Group Medical Insurance	51,138	53,000	54,000	56,000	56,000	
Employee Optional Benefits	33,231	34,000	33,500	34,000	34,000	
Retirement Contributions	57,748	59,000	63,500	64,000	62,500	Payroll restructuring
Total C.A.M. Personnel Expenses	505,127	493,500	503,000	501,000	465,500	
Increase / -Decrease over prev year	11%		0%		-7%	
Harbor Village Common Area Maintenance (C	AM) Other Evr	ansas				
Uniforms	5,471	4,500	5,500	5.500	6,000	
Oil & Fuel Expense	8,333	6,500	8,500	8,500	9,000	
General Insurance	107,670	108,000	100,000	100,000	,	JPIA & Alliant Insurances
Operating Supplies	796	2,500	2,500	2,500	2,500	
Janitorial Supplies	20,541	26,000	25,000	28,000	29,000	
Building Maintenance	8,371	45,000	25,000	55,000	,	ADA Improvements will reduce maintenance needs
Grounds Maintenance	11,732	10,000	9,500	9,500	10,000	
Equipment & Repairs	4,196	5,000	8,000	4.500	4,500	
Utilities-Electrical	35,028	40,000	40,500	45,000	42,500	
Utilities-Water	74,086	72,000	60,000	75,000	65,000	
Trash Collection	9,979	16,000	10,000	17,000	15,000	
Professional/Outside Services	51,654	55,000	54,000	54,000	56,000	
Total C.A.M. Other Expenses	337,857	390,500	348,500	404,500	366,500	
Increase / -Decrease over prev year	23%	000,000	3%	404,000	5%	
	_0/0		070		070	
Total CAM Expenses	842.984	884,000	851,500	905,500	832,000	
Increase / -Decrease over prev year	16%		1%	,	-2%	

	Actual 2014-15	Budget 2014-15	Est/Act 2015-16	Budget 2015-16	Budget 2016-17	Comments
	2014-15	2014-15	2013-10	2013-10	2010-17	Comments
Harbor Village Marketing Personnel Expenses						
Regular Salaries	125,876	125.000	123,000	126,500	127,000	
Part-time Pay	28,200	31,000	29,000	29,000	29,000	
Overtime Pav	1,599	2,000	3,000	2,000	4,000	
Holiday Pay	39	500	250	500	500	
Payroll Taxes	3,961	4,000	4,000	4,500	4,000	
Workers Comp Insurance	1,800	2,000	1,000	1,000	1,500	
Medical & Life Insurance	9,583	10,000	9,500	10,000	10,000	
Employee Optional Benefits	12,192	13,000	12,000	13,000	12,500	
Retirement Contributions	23,243	35,000	25,000	25,500	27,500	
Total Marketing Personnel Expenses	206,493	222,500	206,750	212,000	216,000	
Increase / -Decrease over prev year	2%		0%		4%	
Harbor Marketing Other Expenses						
Advertising & Marketing	131,070	131,000	134,500	134,500	137,000	Increase data collection and metric analysis
Ad Production/Graphic Design	20,700	20,000	22,000	22,000	20,000	
Street Event Banners	641	1,000	1,500	1,500	1,500	
Village Maps/Promotional Materials	17,667	20,000	16,500	16,500	15,000	
Certified Rack	2,447	2,500	2,500	2,500	2,500	
Tourism Outreach, FAM Tours & Meetings	3,552	9,000	9,000	9,000	9,500	
Entertainment & Music	21,181	23,000	23,000	23,000	20,000	
Brand Build/Promotions/Campaigns/Events	56,684	60,000	63,500	63,500	60,000	Reduction of non-producing events
Equipment Rental-Copier Lease	5,068	6,000	5,000	5,000	-	Moved to Admin budget
Content/Web/Paid Social Media	13,762	18,500	13,600	13,600	10,000	FY15-16 included Website reconstruction & launch
Miscellaneous	75	500	400	400	500	
Total Marketing Other Expenses	272,847	291,500	291,500	291,500	276,000	
Increase / -Decrease over prev year	0%		7%		-5%	
Total Marketing Expenses	479,340	514,000	498,250	503,500	492,000	
Increase / -Decrease over prev year	1%		4%		-1%	
Total Operating Exp. Before Dredging	4,591,148	5,094,500	4,758,500	5,018,000	5,001,000	
Increase / -Decrease over prev year	-2%		4%		5.1%	

	Actual 2014-15	Budget <u>2014-15</u>	Est/Act <u>2015-16</u>	Budget <u>2015-16</u>	Budget <u>2016-17</u>	Comments
Harbor Dredging and Related Expenses						
Inner Harbor Maintenance Dredging	-	-	90,000	75,000	-	FY15-16 Keys Stub Channel dredging-Onetime
Reimbursement from City of Ventura	-	-	(52,000)	(30,000)	-	FY15-16 Keys Stub Channel dredging-Onetime
Dredging & Project Management Prof. Serv.	106,656	110,000	110,000	110,000	110,000	Consultants breakdown of services provided - Dredging 50% Project Management 30% General Support 20%
Washington Lobbyist Prof Services	60,339	60,000	60,000	60,000	60,000	
Dredging. Regulatory Require.	53,726	80,000	95,000	80,000	55,000	Reduced when no inner harbor dredging
Dredging Conferences	6,357	9,000	9,000	9,000	10,000	
Dredging Misc. Expenses	628	1,000	1,000	1,000	1,000	
Total Harbor Dredging Expenses	227,706	260,000	313,000	305,000	236,000	
TOTAL OPERATING EXPENDITURES Increase / -Decrease over prev year	<b>4,818,854</b> -2%	5,354,500	<b>5,071,500</b> 5%	5,323,000	<b>5,237,000</b> 3%	
Operating Cash Flows In (Out)	2,371,812	1,725,500	2,319,500	2,041,000	2,407,000	The operating expenses for the Harbor Patrol Dept have been separated out to properly reflect the Property Tax revenue used to cover these expenses

	Actual <u>2014-15</u>	Budget 2014-15		Est/Act <u>2015-16</u>	Budget <u>2015-16</u>	Budget <u>2016-17</u>	<u>Comments</u>
NON-OPERATING and OTHER EXPENDITU	IRES						
Harbor Patrol exp. not funded by prop. taxes	142,124	218,000		161.000	168.000	167,500	
Cost of Issuance/Premium for rate resetting	-	-		135,600	135,600	-	FY15-16 COP's rate reset - one time expense
COP's Interest Payment	450,213	455,000		435,000	435,000		Rate reset 2/1/2016
COP's Refunded DBW Loans Int	-	-		-	-	140,000	
DBAW Loan #1 Interest Payment \$4m	158,977	160,000		160,000	160,000	-	DBW loans refunded 4/1/2016
DBAW Loan #2 Interest Payment \$1.5m	54,250	55,000		55,000	55,000	-	DBW loans refunded 4/1/2016
Principle Payments on ALL bonds	616,306	620,000		640,000	640,000	825,000	
TOTAL NON-OPER. EXPENDITURES	1,421,870	1,508,000		1,586,600	1,593,600	1,432,500	
Annual Cash Flows In (Out) from normal operations before any Improvements	949,942	217,500		732,900	447,400	974,500	-
Building Tenant Improvement's	163,911	230,000		285,000	285,000	257,000	See attached Tenant Improvement Schedule
Accessibility Improvements	117,768	265,000		800,000	800,000	1,900,000	See attached Capital Improvement and ADA Accessibility Improvement Plan
Capital Improvement Projects	202,220	1,581,000		1,230,000	1,230,000	1,105,000	See attached Capital Improvement and ADA Accessibility Improvement Plan
Annual Cash Flows In (Out) after Improvements	466,043	(1,858,500)		(1,582,100)	(1,867,600)	(2,287,500)	To be funded from unrestricted reserves
Unrestricted Reserve Balance	7,704,000	5,700,000		6,104,000	6,134,000	4,476,500	
						-,-10,500	
Add VIM Appreciation Rent (onetime			630,000	630,000	-		
Add SRP Lease holding Fee (onetime			-	-	1,200,000		
Adjusted Unrestricted Reserve Balance	7,704,000	5,700,000		6,734,000	6,764,000	5,676,500	-

	Actual 2014-15	Budget <u>2014-15</u>	Est/Act <u>2015-16</u>	Budget <u>2015-16</u>	Budget <u>2016-17</u>	<u>Comments</u>
Harbor Patrol Department Expenses funde Property						
Property Taxes & Assessments Revenue	1,042,763	1,010,000	1,070,000	1,070,000	1,090,000	
	5%		3%		2%	
Harbor Patrol Personnel Expenses						
Regular Salaries	534.089	535.000	536.000	548.000	553.500	Higgins promoted to Harbormaster
Part-time Pay	22,882	36,000	38,500	36,000	36,000	
Overtime Pay	30,049	35,000	80,000	66,000	35,000	
Holiday Pay	17,656	20,500	24,000	24,000	24,000	
Payroll Taxes & Unemployment	10,761	15,000	15,000	15,000	14,500	
Workers Comp Insurance	192,000	192,000	108,000	108,000	140,000	
Medical & Life Insurance	54,578	59,000	50,500	50,500	61,500	
Employee Optional Benefits	47,089	50,000	45,000	45,000	45,000	
Retirement Contributions	91,264	95,000	122,500	117,000	122,500	FY15-16 Includes Part-time EE PERS Contrib Catch-up
Total Harbor Patrol Personnel Exp	1,000,368	1,037,500	1,019,500	1,009,500	1,032,000	
Increase / -Decrease over prev year	6%		2%		1%	
Harbor Patrol Other Expenses			10.000			
Uniforms	25,021	31,000	18,000	18,000	13,000	
Oil & Fuel Expense	26,201	34,000	31,000	34,000	34,000	
Operating Supplies & Expense	10,510	21,000	36,000	36,000	35,000	
Boat Maintenance	85,363	60,000	65,000	65,000	60,000	
Auto Equip & Maint. Conferences & Training	6,463 6,235	5,000 3,500	8,500 4,000	8,500 4,000	8,500 5,000	
Summer Lifeguard Services	24,726	32,000	45,000	<u> </u>		As per contract
	24,720	,		1	,	As per contract
Professional Services	-	4,000	4,000	4,000	5,000	
Total Harbor Patrol Other Expenses	184,519	190,500	211,500	228,500	225,500	
Increase / -Decrease over prev year			15%	24%	7%	
Total Harbor Patrol Expenses	1,184,887	1,228,000	1,231,000	1,238,000	1,257,500	
Increase / -Decrease over prev year	7%		4%		2%	
Expenditures remaining after Property Tax Revenues were applied	(142,124)	(218,000)	(161,000)	(168,000)	(167,500)	Remaining expenditures are funded from Operating Revenues

	Actual <u>2014-15</u>	Budget <u>2014-15</u>	Est/Act <u>2015-16</u>	Budget <u>2015-16</u>	Budget <u>2016-17</u>	<u>Comments</u>
Expenditures funded by Grants and Specia						
Grants and Special Funding						
DBAW Grants-abandon vessel&vessel turn-ir	10,563	13,500	5,500	5,500	14,000	
DBAW Grants-Boating Equipment	-	49,500	-	59,500	55,000	Boat engines, electronics, life jackets
DBAW Grant-Training Expense Reimb	-	6,000	10,000	10,000	10,000	
DBAW Grants-Launch Ramp	21,881	167,000	-	-	-	Project complete
TOTAL GRANTS & SPECIAL FUNDING	32,444	236,000	15,500	75,000	79,000	
Projects, Equipment and Training Expense	e					
Vessel Salvage-Abandoned and Turn-in	<u>s</u> 10.563	13.500	5,500	5.500	14.000	
	- 1	-1	· · ·	- )	1	Destauration of a track of the last
Boat Equipment	-	49,500	-	59,500		Boat engines, electronics, life jackets
Harbor Patrol Training	-	6,000	10,000	10,000	10,000	
Renovate Launch Ramp	21,881	167,000	-	-	-	Project complete
TOTAL PROJECTS & EQUIPMENT	32,444	236,000	15,500	75,000	79,000	

Project Status

#### Preliminary Capital Improvements and ADA Accessibility Improvements Plan Five Year Projection FY2017-2021

Project Summary

Project Name

Project Location

Ca	pital Improvements			Annual totals for reference	\$3,005,000	\$1,995,000	\$1,975,000	\$210,000	\$160,000
1	1431 Chair Elevator Project	1431 Spinnaker Drive (National Park Service)	Replacing/Refurbishing chair elevator	Serviced every 4-6 months.			15,000		
2	Harbor Village Elevator Modernization	FY16-17 Location 1) 1583 Spinnaker Drive (Boatyard Café) FY17-18 Location 2) 1591 Spinnaker Drive (Le Petite)	Modernize elevators with electric controls and ADA upgrades, or replacement elevator	The \$98,000 budgeted in FY15-16 was spent on the modernization of the elevator in 1691 Spinnaker Drive. It broke down and became a priority for FY14-15, however due to a delay in the contract process; it got deferred to the FY15-16 budget. Therefore, 1583 and 1591 were deferred a year.	105,000	125,000			
3	Harbor Village Window Replacement	Location 1) 1449 Spinnaker Drive (Fisheries) (8) Location 2) 1575 Spinnaker Drive (Harbor Wind) (16) Location 3) 1591 Spinnaker Drive (Blackbeard's) (63) Location 4) 1583 Spinnaker Drive (The Greek) (44) Location 5) 1691 Spinnaker Drive (Island Packers) (8)	Replacement of 139 windows with double pane vinyl retrofit windows. Primarily east side of buildings and windows facing inner courtyards. All other windows have been refurbished.	Staff has worked with Rasmussen & Associated in FY15- 16 on the plans and specifications for this project, which cost approximately \$15,000 of the \$90,000 that was budgeted in the current fiscal year.	130,000				
4	Harbor Village Re-roofing	FY16-17 Location 1) 1591 Spinnaker Drive (Blackbeard's) Location 2) 1691 Spinnaker Drive (Island Packers) (Flat Roof) FY17-18 Location 3) 1583 Spinnaker Drive (Boatyard Café) Location 4) 1575 Spinnaker Drive (Harbor Wind) FY18-19 Location 5) 1567 Spinnaker Drive (Margarita Villa, Hats, Pottery) Location 6) 1431 Spinnaker Drive (National Park Service)	This project will consist of roof, covering, flashing, gutters, and drainage refurbishment. Replacement of all flat roof coverings and tiles, as needed. Replacement of extensively deteriorating metal gutters and downspouts with copper gutters and downspouts with the roof work. Original roof is true Spanish tile.	This project was scheduled to begin in FY14-15, but was delayed due to the complexity of the project requiring additional engineering. All previously scheduled repairs have been pushed out one year to begin in FY15-16. In FY15-16, 1449 and 1559 were completed. However, 1431, which was originally supposed to be completed in FY15-16, has been deferred to FY18-19. Staff does not see an immediate need to replace or refurbish this roof. Also, 1691, which was budget for FY17-18 was deemed unsafe, an emergency was declared by the Board and the tile portion of this roof was renovated in FY15-16. However, the flat portion of 1691 still needs to be replaced and this will occur in FY16-17.	500,000	700,000	650,000		

Fiscal Yr

<u>16-17</u>

Fiscal Yr

<u>17-18</u>

Fiscal Yr

<u>18-19</u>

Fiscal Yr

<u>19-20</u>

Fiscal Yr

<u>20-21</u>

Project Name	Project Location	Project Summary	Project Status	Fiscal Yr <u>16-17</u>	Fiscal Yr <u>17-18</u>	Fiscal Yr <u>18-19</u>	Fiscal Yr <u>19-20</u>	Fiscal Yr <u>20-21</u>
			Annual totals for reference	\$3,005,000	\$1,995,000	\$1,975,000	\$210,000	\$160,000
5 1691 HVAC Replacement	1691 Spinnaker Drive (Island Packers)	Three new HVAC systems that are maintained annually.	These units are maintained annually and may need to be replaced in FY19-20.				100,000	
6 Harbor Village Painting	Location 1) 1431 Spinnaker Drive (National Park Service) Location 2) 1449 Spinnaker Drive (Fisheries) Location 3) 1559 Spinnaker Drive (Brophy's) Location 4) 1567 Spinnaker Drive (Margarita Villa, Hats, Pottery) Location 5) 1575 Spinnaker Drive (Harbor Wind) Location 6) 1583 Spinnaker Drive (Boatyard Cafe) Location 7) 1591 Spinnaker Drive (Blackbeard's) Location 8) 1691 Spinnaker Drive (Island Packers)	Paint all exterior walls, facades, staircases and trim. Facades and trim will be maintained annually, due to building exposure to sun, wind and corrosive salt air.			500,000			
7 Dry Storage Refurbishment	Dry Boat Storage Lot on Anchors Way Drive	Refurbishment of chain link fencing around parcel, with two card-key controlled sliding entry gates. Refurbish in 5 year intervals.					20,000	
8 Pier Deck Surfacing	Fish Pier	The fish pier surface material has required a number of repairs to various areas due to weathering and aged design.	Half of the resurfacing was completed in FY13-14. The remaining half is in good enough condition to defer until FY17-18 to complete the resurfacing.		370,000			
9 Fish Pier Derrick Crane #2	Fish Pier	Fabrication and installation of second fish pier crane.	One of the two cranes was replaced in 2015. The second one will eventually need to be replaced.					120,000
10 Port District Vehicles	Port District Headquarters/shop/yard	Replacement of Harbor Patrol and Maintenance vehicles.		160,000		40,000		40,000

	Project Name	Project Location	Project Summary	Project Status	Fiscal Yr <u>16-17</u>	Fiscal Yr <u>17-18</u>	Fiscal Yr <u>18-19</u>	Fiscal Yr <u>19-20</u>	Fiscal Yr <u>20-21</u>
				Annual totals for reference	\$3,005,000	\$1,995,000	\$1,975,000	\$210,000	\$160,000
11	Headquarters HVAC Replacement	Port District Headquarters/shop/yard	Replace HVAC condenser unit located at the District Headquarters as budgeted FY19-20. Maintain annually.					20,000	
12	Headquarters Emergency Generator	Port District Headquarters/shop/yard	Purchase and installation of new emergency generator to provide existing generator as backup for emergency communications network, fire, etc.					70,000	
13	Parking Lot Asphalt Project	Location 1) 1431 Spinnaker Drive (National Park Service) Location 2) 1449 Spinnaker Drive (Fisheries) Location 3) 1559 Spinnaker Drive (Brophy's) Location 4) 1567 Spinnaker Drive (Margarita Villa, Pottery, Hats) Location 5)1575 Spinnaker Drive (Harbor Wind) Location 6) 1583 Spinnaker Drive (Boatyard Cafe) Location 7) 1591 Spinnaker Drive (Blackbeard's) Location 8) 1691 Spinnaker Drive (Island Packers) Location 9) Surfers Knoll Location 10) Harbor Cove Location 11) Dry Boat Storage on Anchors Way Location 12) 19A Overflow Parking Lot (Harbor & Schooner) Location 13) Public Boat Launch Ramp Location 14) VIM District Parking Area	Remove and replace sections of the asphalt at Harbor Village completed in FY15-16 - \$100,000.	Will defer any major restoration and asphalt replacement including parking lot slurry coat, striping/curb painting to FY18-19.			750,000		
14	Harbor Village Entry Feature	Spinnaker Drive & Harbor Blvd.	Repair of Harbor Village entry feature		60,000				
15	Schooner Entry Signage	Schooner Drive & Harbor Blvd.	New signage for Schooner and Harbor Blvd entrance		100,000				
16	Harbor Village Entrance Revitalization	Spinnaker Drive & Harbor Blvd.	New signage and revamping of Spinnaker Harbor entrance				500,000		

	Project Name	Project Location	Project Summary	Project Status	Fiscal Yr <u>16-17</u>	Fiscal Yr <u>17-18</u>	Fiscal Yr <u>18-19</u>	Fiscal Yr <u>19-20</u>	Fiscal Yr <u>20-21</u>
				Annual totals for reference	\$3,005,000	\$1,995,000	\$1,975,000	\$210,000	\$160,000
1	Harbor Village Trash Enclosure	1559 Spinnaker Drive	Refurbishment of existing trash enclosures per city requirements		50,000				
1	3 New Launch Ramp Pay Station	Public Launch Ramp - Anchors Way Drive	Replacement of pay station				20,000		
	TOTAL CAPITAL IMPROVEMENTS PLAN						\$1,975,000	\$210,000	\$160,000

	Project Name	Project Location	Project Summary	Project Status	Fiscal Yr <u>16-17</u>	Fiscal Yr <u>17-18</u>	Fiscal Yr <u>18-19</u>	Fiscal Yr <u>19-20</u>	Fiscal Yr <u>20-21</u>
				Annual totals for reference	\$3,005,000	\$1,995,000	\$1,975,000	\$210,000	\$160,000
ADA	Accessibility Improve	ment Plan							
19	Carousel Courtyard Revitalization & Phase 3 ADA Accessibility	Harbor Village Courtyard around the Carousel building			1,500,000				
20	Additional Parking Lot ADA Improvements	Harbor Cove, Surfers Knoll, Launch Ramp, Headquarters			100,000				
21	ADA Restroom Improvements - Harbor Village	Restrooms -1575 (3), 1559 (3), 1591 (2), the Greek (2))			300,000				
22	ADA Restrooms, Shower, and Laundry Facilities Improvements - Harbor Village	1691 Spinnaker Drive (Island Packers)				300,000			
	TOTAL ADA ACCESSIBILITY IMPROVEMENT PLAN						\$0	\$0	\$0
	TOTAL CAPITAL IMPROVEMENT PLAN					\$1,695,000	\$1,975,000	\$210,000	\$160,000
	TOTAL CAPITAL IMPROVEMENTS AND ADA ACCESSIBILITY IMPROVEMENTS					\$1,995,000	\$1,975,000	\$210,000	\$160,000

## FY16-17 Tenant Improvements

Building	Square Footage	Improvements	Cost
1431 Spinnaker Dr #100a	4,192	Flooring/Interior paint	\$25,000
	-		
1559 Spinnaker Dr #102	875	Flooring/Interior paint	\$10,000
1559 Spinnaker Dr #104	1,344	Exterior wall improvements	\$2,500
1559 Spinnaker Dr #206	765	Flooring/Interior paint	\$5,000
1559 Spinnaker Dr #207	455	Flooring/Paint	\$4,000
1567 Spinnaker #104	680	Paint/Drywall/Grease trap/Equipment	\$30,000
1575 Spinnaker #206a,b	494	Flooring	\$2,500
1575 Spinnaker 205,205a	1,326	Flooring/Paint	\$6,000
1583 Spinnaker #214	425	Flooring/Walls/Electrical	\$3,000
1591 Spinnaker #115	1,537	Kitchen/Plumbing/Electrical	\$65,000
1591 Spinnaker #117	1,291	Flooring/Paint	\$20,000
All Projects		Architectural Engineering Project Management	\$84,000
		TOTAL	